

### Disclaimer

This presentation contains statements, estimates and projections which are forward-looking statements (as defined in Section 21E of the Securities Exchange Act of 1934, as amended). Statements that are not historical are forward-looking, and include, without limitation, projections and estimates concerning the timing and success of specific projects and the future production, revenues, income and capital spending of CONSOL Energy Inc. ("CEIX"). When we use the words "anticipate," "believe," "could," "continue," "estimate," "expect," "intend," "may," "plan," "predict," "project," "should," "will," "would," or their negatives, or other similar expressions, the statements which include those words are usually forward-looking statements. When we describe our expectations or strategies, including with respect to the Itmann Mining Complex, that involve risks or uncertainties, we are making forward-looking statements. These forward-looking statements involve risks and uncertainties that could cause actual results and outcomes to differ materially from results and outcomes expressed in or implied by our forward-looking statements. Accordingly, investors should not place undue reliance on forward-looking statements as a prediction of future actual results. We have based these forward-looking statements on our current expectations and assumptions about future events. While our management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond our control. Factors that could cause future actual results to differ materially from those made or implied by the forward-looking statements include risks, contingencies and uncertainties that are described in detail under the captions "Forward-Looking Statements" and "Risk Factors" in our public filings with the Securities and Exchange Commission. The forward-looking statements in this presentation speak only as of the date of this presentation; we disclaim any obligation to update the statements, whether in response to new information, future events or otherwise, except as required by law, and we caution you not to rely on them unduly.

This presentation includes unaudited "non-GAAP financial measures" as defined in Regulation G under the Securities Exchange Act of 1934, including EBITDA, Adjusted EBITDA, Bank EBITDA, Net Leverage Ratio, CONSOL Marine Terminal Adjusted EBITDA, Consolidated Net Debt, Total CEIX Liquidity, Average Cash Cost of Coal Sold Per Ton, Average Cash Margin Per Ton Sold, CMT Operating Cash Costs, Average Realized Coal Revenue Per Ton Sold, Consolidated Net Cash, and Free Cash Flow. The presentation of non-GAAP financial measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP. Please see the appendix to this presentation for a reconciliation of these non-GAAP financial measures to the most directly comparable GAAP measures.



### **Executive Summary**

- Continued to expand sales in export and industrial markets by leveraging product quality and logistics assets.
  - CMT sets another quarterly record with 5.4MM tons throughput (including 4.3MM of PAMC tons).
  - Percentage of total revenue from domestic power generation market declines to 23% in 1H23.
- Increased PAMC contracted position by 4.4MM tons for delivery through 2026; near-fully contracted for 2023 and
   17.6MM tons contracted for 2024.
- YTD through July 31, 2023, CEIX repurchased 3.1MM shares at a weighted average price of \$60.83 per share.
  - Returned nearly 70% of 2Q23 free cash flow<sup>(1)</sup> to shareholders through share repurchases.
- Debt repayments of \$55MM, including \$24MM to fully retire TLB and \$25MM of Second Lien Notes.
  - CEIX executed a redemption for the remaining \$24MM of our Second Lien Notes in July.
- Amended and upsized our revolving credit facility capacity to \$355MM from \$260MM.
- 2Q23 adjusted EBITDA<sup>(1)</sup> of \$276MM and free cash flow<sup>(1)</sup> of \$181MM.
- For the first time since going public, CEIX achieved a consolidated net cash<sup>(1)</sup> position.
  - Total CEIX Liquidity<sup>(1)</sup> of \$515MM and a consolidated net cash<sup>(1)</sup> position of \$62MM as of 06/30/2023.



### Long-Term Drivers of Value Creation

1 Continuing to expand contract backlog to provide additional revenue visibility



Additional production through the 5th longwall at the PAMC and additional diversification through the Itmann Mine



Creating Long-Term Shareholder

Value

Increased CMT throughput capacity supports growing industrial and export sales and further reduces exposure to domestic power generation



Access to \$355MM revolving credit facility through July 2026 and \$100MM A/R securitization facility through July 2025 supports strong liquidity



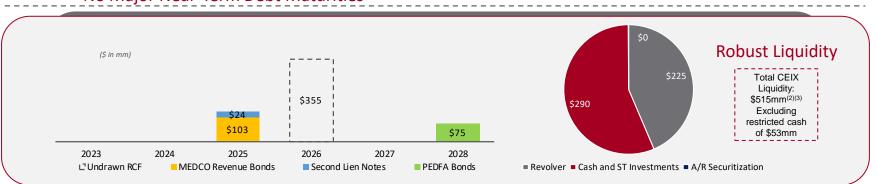
Strong cash position and no near-term debt maturities reduces dependence on capital markets



Industry-leading shareholder return program linked to free cash flow<sup>(3)</sup> generation



No Major Near-Term Debt Maturities(1)



Source: Company filings.

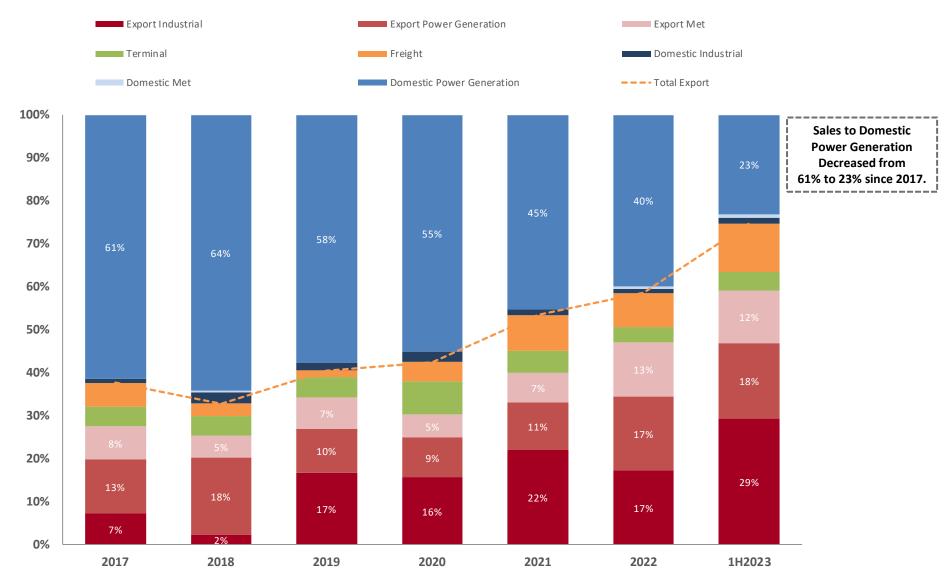
As of June 30, 2023, there were no borrowings on the \$355mm revolver and it is only being used for providing letters of credit with \$130mm issued. Excludes finance leases and other debt arrangements.



Debt Maturities as of June 30, 2023.

### Significant Sales Shift Towards Export and Industrial Markets

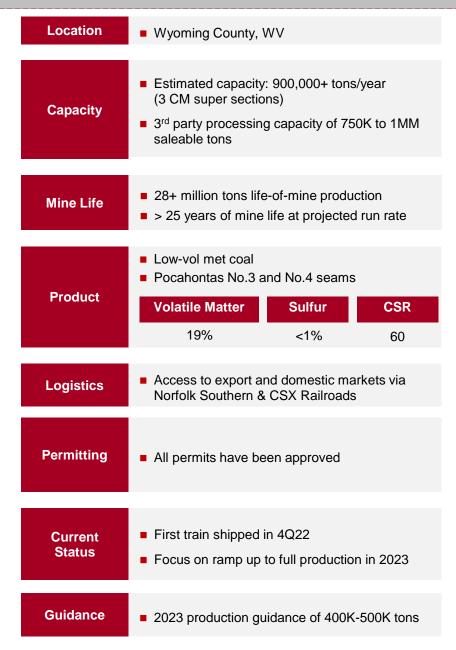
(% of total revenue from contracts with customers)



Notes:

Some totals may not foot due to rounding Industrial includes brick kiln and cement manufacturing

### Itmann – Accelerates Growth and Diversification







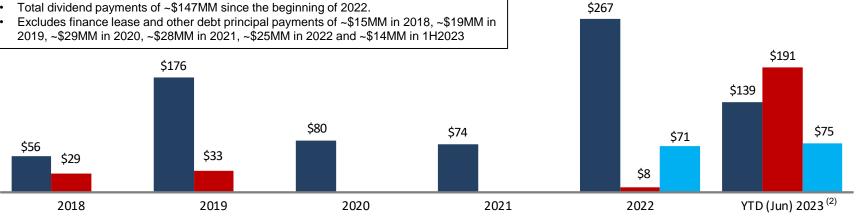


### Creating Shareholder Value Via Debt Reduction and Capital Return

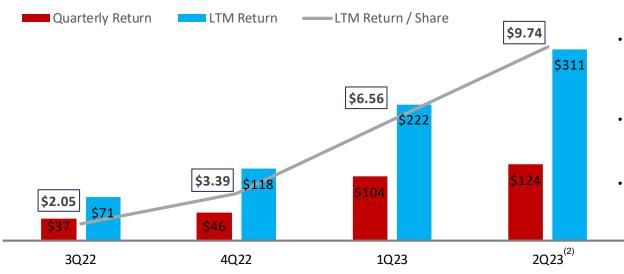
■ Debt Repayment

#### CEIX Debt Repayment and Shareholder Return (\$MM) 1

- Total debt repayments of ~\$791MM since 2018.
- Total CEIX and CCR share/unit repurchases of ~\$258MM since 2018, including \$48.7MM through a 10b5-1 plan in place for the month of July 2023.
- Total dividend payments of ~\$147MM since the beginning of 2022.
- 2019, ~\$29MM in 2020, ~\$28MM in 2021, ~\$25MM in 2022 and ~\$14MM in 1H2023



### LTM Free Cash Flow Allocation Towards Shareholder Return - Share Repurchases + Dividends (\$MM, except per share)



Repurchased 3.1MM shares of CEIX common stock at a weighted average price of \$60.83 per share year-to-date through July 31, 2023.

Equity Purchases

Dividends

- In 2Q23, CEIX allocated approximately 70% of its quarterly free cash flow toward share repurchases.
- More than 9% reduction in number of shares outstanding since YE22 through July 31, 2023.

Notes: Some totals may not foot due to rounding and 2019 is pre-refinancing transaction.

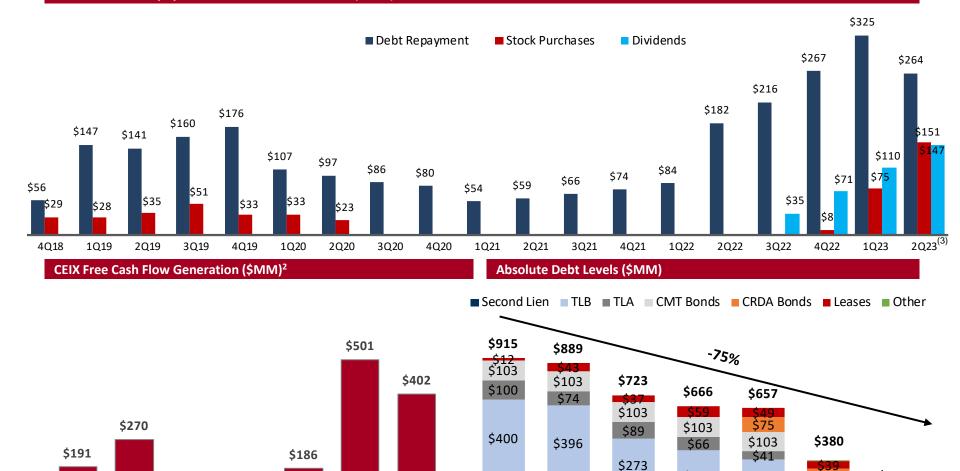
Does not include Term Loan A and Term Loan B payments.

7 (2) Including 0.7M shares for \$48.7MM through a 10b5-1 plan in place for the month of July for Equity Purchases.



## Record Free Cash Flow Generation Drives Debt Reduction & Pivot to Shareholder Returns

#### CEIX LTM Debt Repayment and Shareholder Return (\$MM) 1



\$300

2017A

\$274

2018A

\$222

2019A

Note: Some totals may not foot due to rounding

2018

(1) Does not include Term Loan A and Term Loan B payments.

\$77

2019

\$53

2020

- (2) A non-GAAP financial measure. See the Appendix for a reconciliation.
- 3) Does not Include 0.7M shares for \$48.7MM through a 10b5-1 plan in place for the month of July for Equity Purchases.

2021

2022

1H2023



\$103

\$64

\$99

2022A

\$270

\$167

2020A

\$239

\$149

2021A

\$228

\$103

2Q23

2017

### **CEIX Balance Sheet Legacy Liabilities**

#### Significant legacy liability reductions over the past three years

- Cash payments related to legacy liabilities are declining over time.
- Approximately 60% of all CEIX employee liabilities are listed as "closed" as of 12/31/2022.
- CEIX's Qualified Pension Plan was funded at 109% as of 06/30/2023, compared to 105% for the average S&P 1500 DB plan.
  - Plan asset returns were in the top 24% over the last 15 years,
     which is inclusive of historic periods of market and interest rate volatility.
- Actively managing ARO liabilities through discretionary project development and funding.

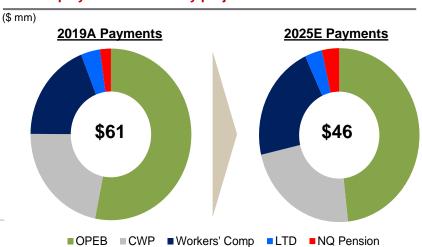
| Legacy Liabilities             | Balance     | Cash Servicing |
|--------------------------------|-------------|----------------|
| (\$mm)                         | Sheet Value | Cost           |
|                                | 6/30/2023   | LTM            |
|                                | 0,00,2020   | 06/30/2023     |
| Long-term disability           | \$7         | \$2            |
| Workers' compensation          | \$51        | \$10           |
| Coal workers' pneumoconiosis   | \$159       | \$16           |
| Other post-employment benefits | \$251       | \$22           |
| Pension obligations            | \$22        | \$2            |
| Asset retirement obligations   | \$257       | \$22           |
| Total legacy liabilities       | \$746       | \$73           |

Some totals may not foot due to rounding.

### **CEIX legacy liabilities**



#### **CEIX** employee-related liability projections



### 2Q23 Results and 2023 Updated Guidance

|  | For              | For the Quarter Ended |        |                     |  |  |  |  |
|--|------------------|-----------------------|--------|---------------------|--|--|--|--|
| Earnings Results                               | June 30,<br>2023 | June 30,<br>2022      | Change | 2023 <sup>(3)</sup> |  |  |  |  |
| Pennsylvania Mining Complex                    |                  |                       |        |                     |  |  |  |  |
| Volumes (MM Tons)                              |                  |                       |        |                     |  |  |  |  |
| Production                                     | 6.3              | 6.2                   | 0.1    |                     |  |  |  |  |
| Sales  | 6.4              | 6.2                   | 0.2    | 25.0-27.0           |  |  |  |  |
| Operating Metrics (\$/Ton)                     |                  |                       |        |                     |  |  |  |  |
| Average Realized Coal Revenue per Ton Sold (1) | \$81.27          | \$72.18               | \$9.09 | \$76.00-\$80.00     |  |  |  |  |
| Average Cash Cost of Coal Sold per Ton (1)     | \$36.33          | \$34.81               | \$1.52 | \$34.00-\$36.00     |  |  |  |  |
| Average Cash Margin per Ton Sold (1)           | \$44.94          | \$37.37               | \$7.57 |                     |  |  |  |  |
| CONSOL Marine Terminal                         |                  |                       |        |                     |  |  |  |  |
| Volumes (MM Tons)                              |                  |                       |        |                     |  |  |  |  |
| Throughput Volume                              | 5.4              | 3.8                   | 1.6    |                     |  |  |  |  |
| Financials (\$MM)                              |                  |                       |        |                     |  |  |  |  |
| Terminal Revenue                               | \$31             | \$22                  | \$9    |                     |  |  |  |  |
| CMT Operating Cash Costs <sup>(2)</sup>        | \$7              | \$6                   | \$1    |                     |  |  |  |  |
| CONSOL Marine Terminal Adjusted EBITDA (2)     | \$24             | \$15                  | \$9    |                     |  |  |  |  |
| CEIX Financials (\$MM)                         |                  |                       |        |                     |  |  |  |  |
| Adjusted EBITDA <sup>(2)</sup>                 | \$276            | \$216                 | \$60   |                     |  |  |  |  |
| Capital Expenditures                           | \$42             | \$39                  | \$3    | \$160-\$185         |  |  |  |  |
| Free Cash Flow <sup>(2)</sup>                  | \$181            | \$160                 | \$21   |                     |  |  |  |  |
| Dilutive Earnings per Share (\$/share)         | \$4.94           | \$3.54                | \$1.40 |                     |  |  |  |  |

<sup>(1) &</sup>quot;Average realized coal revenue per ton sold", "average cash cost of coal sold per ton" and "average cash margin per ton sold" are operating ratios derived from non-GAAP financial measures; each are reconciled to the most directly comparable GAAP financial measure in the appendix.

<sup>(2)</sup> Adjusted EBITDA, CMT Operating Cash Costs, CONSOL Marine Terminal Adjusted EBITDA, and Free Cash Flow are non-GAAP financial measures. Please see the appendix for a reconciliation of each to the most directly comparable GAAP financial measure.

<sup>(3)</sup> CEIX is unable to provide a reconciliation of average realized coal revenue per ton sold and average cash cost of coal sold per ton guidance, operating ratios derived from non-GAAP financial measures, due to the unknown effect, timing and potential significance of certain income statement items.

### Leverage and Liquidity Summary

| CEIX Financial Metrics (\$MM except ratios)                                   | LTM 06/30/2023 |
|---|----------------|
| Leverage  |                |
| Bank EBITDA <sup>(1)</sup>  | \$1,041        |
| Consolidated Net Debt <sup>(1)</sup>  | (\$62)         |
| Net Leverage Ratio <sup>(1)</sup>   | (0.06x)        |
| Liquidity (as of 06/30/2023)  |                |
| Cash/Cash Equivalents and Short-Term Investments                              | \$290          |
| Revolving Credit Facility   | \$355          |
| Accounts Receivable Securitization (lesser of \$100MM and A/R borrowing base) | \$51           |
| Less: Letters of Credit Outstanding   | (\$181)        |
| Total CEIX Liquidity <sup>(2)</sup>   | \$515          |

Some numbers may not foot due to rounding.

<sup>(1) &</sup>quot;Bank EBITDA", "Consolidated Net Debt" and "Net Leverage Ratio" are non-GAAP financial measures. Please see the appendix for a reconciliation of each to the most directly comparable GAAP measure.

<sup>(2) &</sup>quot;Total CEIX Liquidity" is a non-GAAP financial measure reconciled on this page to the most directly comparable measure calculated in accordance with GAAP.

### Forward Progress Sustainability Initiative: A Natural Progression

2017 Established Board level oversight of policies, programs, and strategies regarding significant corporate sustainability issues and ESG matters

Formed cross-functional ESG Committee to provide input to management related to ESG issues, trends, and strategies

Received full certification under the NMA1 CORESafety® Framework and became a Bettercoal2 Supplier

Worked to develop a continuous improvement plan to further align CONSOL processes with the Bettercoal Code<sup>2</sup> framework

Announced direct operating<sup>3</sup> greenhouse gas emission reduction targets, seeking to achieve a 50% reduction<sup>4</sup> by 2026 and net zero by 2040

Incorporated ESG related metrics into short- and long-term incentive compensation to ensure focus on achieving strategic goals

Proud to release our 6th Corporate Sustainability Report

Announced partnership with Environmental Commodities Corp. to expand methane destruction program at PAMC, in support of our GHG reduction goals



2018

2019

2020

2021

2022

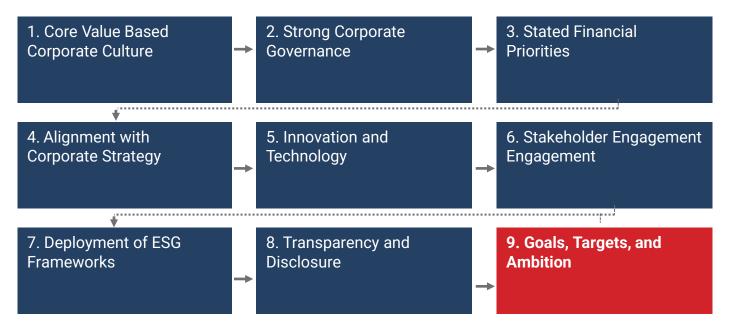
2023

### Our ESG Management Approach









- (1) Core Safety is the National Mining Association's CORESafety framework.
- (2) CONSOL's operations were assessed against the Bettercoal Code, Version 1.1.
- (3) Direct operating emissions refers to Scope 1 and Scope 2 emissions only. Note our interim and net zero targets exclude scope 3 emissions. Please refer to the Cautionary Statement Regarding Forward-Looking Statements in the related October 13, 2021 press release.
- Compared to a 2019 baseline.



### 2022 Corporate Sustainability Report<sup>1</sup> Highlights

#### → EMPLOYEE HEALTH & SAFETY

Coal Operations Employee TRIR of 2.28 is **51% lower** than MSHA national average<sup>2</sup>



#### - LINVIRONIVILINTAL COMPLIANOL

Compliance Record Exceeded

99.9% for the 10th consecutive year<sup>3</sup> and
reused a record 738 Million Gallons of Water



#### → WORKFORCE ENGAGEMENT

**92% Average Voluntary Retention Rate** with 42% of our employees having more than 10 years of Company Service



#### → FMISSIONS AND CLIMATE

**GHG Emission Reduction Targets** seek to achieve a 50% reduction in Scope 1 and 2 emissions by 2026, and net zero Scope 1 and 2 emissions by 2040.<sup>4</sup> Achieved 24.7% reduction, to date



#### ightarrow DIVERSITY

Achieved Goal to Increase Diversity from a gender, ethnicity or racial standpoint in 2023. The Board of Directors is 33% diverse and the Executive Management Team is 40% diverse.



#### → REVENUE DIVERSIFICATION

~59% of Revenue (including freight and terminal) came from export sales, and overall share of revenue from domestic power generation declining to 39.9%, from 55.3% in 2020



#### → WOMEN IN MANAGEMENT

**32% of Supervisory or Management Positions** in the Corporate Office **are held by Women,** although women comprise 4.46% of our workforce



### → TECHNOLOGY AND INNOVATION

Acquired the remaining equity interests in CFOAM Corp. and formed CONSOL Innovations LLC as a platform for advancing CONSOL's technology development efforts



#### $\rightarrow$ COMMUNITY RELATIONS

Surpassed \$2.85MM in charitable donations since inception of the CONSOL Cares
Foundation



#### ightarrow ESG CAPITAL

Approved Capital of ~\$28.0MM between 2023 and 2026, to be used toward supporting our GHG emissions goals



- (1) For more information, please refer to our 2022 Corporate Sustainability Report at www.consolenergy.com/sustainability.
- (2) MSHA national average based on data from January through December 2022. Coal Operations aggregates the PA Mining and Itmann Complexes.
- (3) Compliance rate calculated as rate of compliance with NPDES permit effluent limits.
- (4) Compared to a 2019 baseline. Note our interim and net zero targets exclude scope 3 emissions. Please refer to the Cautionary Statement Regarding Forward-Looking Statements in the related October 13, 2021 press release.



# Appendix



### Adjusted EBITDA & Free Cash Flow Reconciliations

| Adjusted EBITDA Reconciliation                            |                     |                     |                |
|---|---------------------|---------------------|----------------|
| (\$MM)  | 2Q23                | 2Q22                | FY 2022        |
| Net Income  | \$167.7             | \$126.3             | \$467.0        |
| Plus:   |                     |                     |                |
| Income Tax Expense  | \$37.6              | \$23.2              | \$101.5        |
| Interest Expense  | \$7.2               | \$13.1              | \$52.6         |
| Interest Income   | (\$3.7)             | (\$1.4)             | (\$6.0)        |
| Depreciation, Depletion and Amortization                  | \$64.5              | \$57.9              | \$226.9        |
|   |                     |                     |                |
| EBITDA  | \$273.3             | \$219.1             | \$841.9        |
| Plus:   |                     |                     |                |
| Fair Value Adjustment of Commodity Derivative Instruments | -                   | (\$5.6)             | (\$52.2)       |
| Loss on Debt Extinguishment                               | Φ0.7                | Φ4.0                | <b>ውር</b> ር    |
| LOSS OF Debt Extinguistiment                              | \$0.7               | \$1.6               | \$5.6          |
| Equity Affiliate Adjustments                              | \$0. <i>7</i><br>-  | \$1.6<br>-          | \$5.6<br>\$3.5 |
| · ·   | \$0.7<br>-<br>\$2.0 | \$1.6<br>-<br>\$1.3 | ·              |
| Equity Affiliate Adjustments                              | -                   | -                   | \$3.5          |
| Equity Affiliate Adjustments Stock-Based Compensation     | \$2.0               | \$1.3               | \$3.5<br>\$7.9 |

Some totals may not foot due to rounding.

| Free Cash Flow Reconciliation (\$MM)      | 2Q23     | 2Q22     | 2022      | 2021      | 2020     | 2019      | 2018      | 2017     |
|---|----------|----------|-----------|-----------|----------|-----------|-----------|----------|
| Net Cash Provided by Operating Activities | \$227.6  | \$198.4  | \$651.0   | \$305.6   | \$129.3  | \$244.6   | \$413.5   | \$248.1  |
| Capital Expenditures                      | (\$42.3) | (\$39.4) | (\$171.5) | (\$132.8) | (\$86.0) | (\$169.7) | (\$145.7) | (\$81.4) |
| Proceeds from Sales of Assets             | \$0.2    | \$0.9    | \$21.5    | \$13.6    | \$9.9    | \$2.2     | \$2.1     | \$24.6   |
| Investments in Mining-Related Activities  | (\$4.7)  | -        | -         | -         | -        | -         | -         | -        |
| Free Cash Flow                            | \$180.8  | \$159.9  | \$501.0   | \$186.4   | \$53.2   | \$77.0    | \$269.9   | \$191.3  |



### Net Leverage, Bank EBITDA and Consolidated Net Debt Reconciliations

| Net Leverage Ratio Reconciliation   |   |   |  |  |   |  |  |  |  | od (LTM  | •  |  |   |  |  |   |   | 1010   |
|---|---|---|--|--|---|--|--|--|--|--|--|--|---|--|--|---|---|--|
| (\$MM except ratios)  | 2Q23  | 1Q23  | 4Q22   | 3Q22   | 2Q22  | 1Q22   | 4Q21   | 3Q21   | 2Q21   | 1Q21   | 4Q20   | 3Q20   | 2Q20  | 1Q20   | 4Q19   | 3Q19  | 2Q19  | 1Q19   |
| Net Income (Loss)   | \$743   | \$702   | \$467  | \$391  | \$125   | \$3  | \$34   | (\$68)   | \$36   | \$11   | (\$13)   | (\$11)   | \$6   | \$76   | \$94   | \$122   | \$124   | \$128  |
| Plus:   |   |   |  |  |   |  |  |  |  |  |  |  |   |  |  |   |   |  |
| Interest Expense  | \$43  | \$49  | \$53   | \$55   | \$59  | \$62   | \$63   | \$63   | \$62   | \$61   | \$61   | \$62   | \$62  | \$64   | \$66   | \$71  | \$76  | \$81   |
| Interest Income   | (\$9)   | (\$6)   | (\$6)  | (\$5)  | (\$4)   | (\$4)  | (\$3)  | (\$3)  | (\$3)  | (\$2)  | (\$1)  | (\$1)  | (\$2)   | (\$2)  | (\$3)  | (\$3)   | (\$3)   | (\$2)  |
| Income Tax Expense (Benefit)  | \$161   | \$147   | \$101  | \$104  | \$25  | (\$7)  | \$1  | (\$40)   | \$6  | \$7  | \$4  | \$5  | \$1   | \$7  | \$5  | -   | (\$3)   | \$2  |
| Fair Value Adjustment of Commodity  | (\$149)   | (\$154)   | (\$52)   | (\$100)  | \$128   | \$154  | \$52   | \$168  | \$20   | -  | -  | -  | _   | -  | _  | -   | _   | -  |
| Derivative Instruments  | <b>(,</b> ,   | ( · /   | ( · ,  |  |   |  |  |  |  |  | A=1  | A=-  |   |  |  |   | 4101  |  |
| EBIT  | \$790   | \$736   | \$563  | \$445  | \$333   | \$209  | \$148  | \$120  | \$122  | \$77   | <b>\$51</b>  | <b>\$56</b>  | \$68  | \$144  | \$162  | \$190   | \$194   | \$209  |
| Plus:   | <b>#</b> 007  | <b>#</b> 000  | <b>0007</b>  | <b>#</b> 005   | Фооо  | <b>#</b> 004   | <b>#</b> 005   | Ф000   | Фооо   | <b>#040</b>  | 0044   | Ф040   | 0044  | <b>#</b> 044   | Φ007   | <b>0407</b>   | <b>0404</b>   | Фооо   |
| Depreciation, Depletion and Amortization  | \$237   | \$230   | \$227  | \$225  | \$226   | \$221  | \$225  | \$223  | \$222  | \$216  | \$211  | \$212  | \$211   | \$211  | \$207  | \$197   | \$194   | \$203  |
| EBITDA  | \$1,027   | \$966   | \$790  | \$670  | \$559   | \$429  | \$372  | \$343  | \$344  | \$293  | \$261  | \$268  | \$279   | \$356  | \$369  | \$387   | \$388   | \$411  |
| Plus:   |   |   |  |  |   |  |  |  |  |  |  |  |   |  |  |   |   |  |
| Loss (Gain) on Debt Extinguishment  | \$4   | \$5   | \$6  | \$4  | \$4   | \$2  | (\$1)  | (\$4)  | (\$5)  | (\$5)  | (\$21)   | (\$19)   | (\$17)  | (\$16)   | \$24   | \$26  | \$25  | \$26   |
| CCR Merger Fees   | -   | -   | -  |  | -   | -  | -  | \$10   | \$10   | \$10   | \$10   | -  | -   | -  | -  | -   | -   | -  |
| Equity Affiliate Adjustments  | \$4   | \$4   | \$4  | \$4  | -   | -  | -  | -  | -  | -  | -  | -  | -   | -  | -  | -   | -   | -  |
| Stock-Based Compensation  | \$9   | \$8   | \$8  | \$9  | \$9   | \$9  | \$7  | \$7  | \$7  | \$8  | \$12   | \$9  | \$10  | \$10   | \$13   | \$16  | \$16  | \$16   |
| Total Pre-tax Adjustments   | \$17  | \$17  | \$17   | \$17   | \$13  | \$11   | \$6  | \$12   | \$11   | \$13   | \$1  | (\$10)   | (\$7)   | (\$6)  | \$37   | \$42  | \$41  | \$42   |
|   |   |   |  |  |   |  |  |  |  |  |  |  |   |  |  |   |   |  |
| Adjusted EBITDA   | \$1,043   | \$983   | \$807  | \$687  | \$573   | \$441  | \$378  | \$354  | \$355  | \$305  | \$262  | \$258  | \$272   | \$350  | \$406  | \$429   | \$430   | \$453  |
| Adjusted EBITDA<br>Less:  | \$1,043   | \$983   | \$807  | \$687  | \$573   | \$441  | \$378  | \$354  | \$355  | \$305  | \$262  | \$258  | \$272   | \$350  | \$406  | \$429   | \$430   | \$453  |
| Less:   | \$1,043   | \$983   | \$807  | \$687  | \$573   | \$441  | \$378  | \$354  | \$355  | \$305  | \$262  |  |   |  |  |   |   |  |
| Less:  CCR EBITDA per Affiliated Company Credit   | \$1,043<br>-  | \$983   | \$807  | \$687<br>-   | \$573   | \$441<br>-   | \$378<br>  | \$354<br>-   | \$355<br>-   | \$305<br>-   | \$262<br>-   | <b>\$258</b> (\$55)  | <b>\$272</b><br>(\$58)                                      | <b>\$350</b><br>(\$58)   | \$ <b>406</b><br>(\$67)  | <b>\$429</b><br>(\$73)                                      | <b>\$430</b><br>(\$75)                                      | <b>\$453</b> (\$81)  |
| Less:  CCR EBITDA per Affiliated Company Credit Agreement, Net of Distributions Received  | \$1,043<br>-  | \$983   | \$807  | \$687<br>-   | \$573<br>-  | \$441<br>-   | \$378<br>-   | \$354<br>-   | \$355<br>-   | \$305<br>-   | \$262<br>-   |  |   |  |  |   |   |  |
| Less:  CCR EBITDA per Affiliated Company Credit Agreement, Net of Distributions Received Cash Payments for Legacy Employee  | \$1,043<br>-  | \$983<br>-<br>(\$37)  | \$ <b>807</b><br>-<br>(\$38)   | \$687<br>-<br>(\$37)   | \$ <b>573</b><br>-<br>(\$36)                              | \$441<br>-<br>(\$37)   | \$378<br>-<br>(\$37)   | \$354<br>-<br>(\$31)   | \$355<br>-<br>(\$26)   | \$305<br>-<br>(\$21)                                       | \$262<br>-<br>(\$17)                                       |  |   |  |  |   |   |  |
| Less:  CCR EBITDA per Affiliated Company Credit Agreement, Net of Distributions Received Cash Payments for Legacy Employee Liabilities, Net of Non-Cash Expense   | -   | (\$37)  | (\$38)   | (\$37)   | (\$36)  | (\$37)   | (\$37)   | (\$31)   | (\$26)   | (\$21)   | (\$17)   | (\$55)<br>(\$17)   | (\$58)<br>(\$19)  | (\$58)<br>(\$20)   | (\$67)<br>(\$19)   | (\$73)<br>(\$20)  | (\$75)<br>(\$17)  | (\$81)<br>(\$16)   |
| Less:  CCR EBITDA per Affiliated Company Credit Agreement, Net of Distributions Received Cash Payments for Legacy Employee Liabilities, Net of Non-Cash Expense Other Adjustments   | -<br>(\$2)  | (\$37)<br>(\$3)   | (\$38)<br>(\$3)  | (\$37)<br>\$2  | -<br>(\$36)<br>\$1  | (\$37)<br>(\$0)  | (\$37)<br>(\$1)  | (\$31)<br>(\$7)  | (\$26)<br>(\$5)  | -<br>(\$21)<br>(\$5)                                       | (\$17)<br>(\$4)  | (\$55)<br>(\$17)<br>\$8  | (\$58)<br>(\$19)<br>\$8                                     | (\$58)<br>(\$20)<br>\$7  | (\$67)<br>(\$19)<br>\$8  | (\$73)<br>(\$20)<br>\$9                                     | (\$75)<br>(\$17)<br>\$8                                     | (\$81)<br>(\$16)<br>\$6  |
| Less:  CCR EBITDA per Affiliated Company Credit Agreement, Net of Distributions Received Cash Payments for Legacy Employee Liabilities, Net of Non-Cash Expense   | -   | (\$37)  | (\$38)   | (\$37)   | (\$36)  | (\$37)   | (\$37)<br>(\$1)<br><b>\$340</b>                                    | (\$31)   | (\$26)<br>(\$5)<br><b>\$324</b>                                    | (\$21)   | (\$17)   | (\$55)<br>(\$17)   | (\$58)<br>(\$19)  | (\$58)<br>(\$20)   | (\$67)<br>(\$19)   | (\$73)<br>(\$20)  | (\$75)<br>(\$17)  | (\$81)<br>(\$16)   |
| Less:  CCR EBITDA per Affiliated Company Credit Agreement, Net of Distributions Received Cash Payments for Legacy Employee Liabilities, Net of Non-Cash Expense Other Adjustments  Bank EBITDA  Consolidated First Lien Debt  | -<br>(\$2)  | (\$37)<br>(\$3)<br><b>\$943</b><br>\$55                                 | (\$38)<br>(\$3)<br><b>\$765</b><br>\$102                                 | (\$37)<br>\$2<br><b>\$652</b><br>\$150                           | (\$36)<br>\$1<br><b>\$537</b><br>\$204                    | (\$37)<br>(\$0)  | (\$37)<br>(\$1)<br><b>\$340</b><br>\$329                           | (\$31)<br>(\$7)<br><b>\$316</b><br>\$354                           | (\$26)<br>(\$5)<br><b>\$324</b><br>\$369                           | (\$21)<br>(\$5)<br><b>\$279</b><br>\$382                   | (\$17)<br>(\$4)<br><b>\$241</b><br>\$395                   | (\$55)<br>(\$17)<br>\$8<br><b>\$192</b><br>\$392                   | (\$58)<br>(\$19)<br>\$8<br><b>\$203</b><br>\$400            | (\$58)<br>(\$20)<br>\$7<br><b>\$280</b><br>\$406                   | (\$67)<br>(\$19)<br>\$8<br><b>\$329</b><br>\$390                   | (\$73)<br>(\$20)<br>\$9<br><b>\$344</b><br>\$395            | (\$75)<br>(\$17)<br>\$8<br><b>\$345</b><br>\$396            | (\$81)<br>(\$16)<br>\$6<br><b>\$363</b><br>\$404                   |
| Less:  CCR EBITDA per Affiliated Company Credit Agreement, Net of Distributions Received Cash Payments for Legacy Employee Liabilities, Net of Non-Cash Expense Other Adjustments  Bank EBITDA  Consolidated First Lien Debt Senior Secured Second Lien Notes   | -<br>(\$2)<br>\$1,041   | (\$37)<br>(\$3)<br><b>\$943</b>   | (\$38)<br>(\$3)<br><b>\$765</b><br>\$102<br>\$99                         | (\$37)<br>\$2<br><b>\$652</b><br>\$150<br>\$124                  | (\$36)<br>\$1<br><b>\$537</b><br>\$204<br>\$124           | (\$37)<br>(\$0)<br><b>\$404</b><br>\$320<br>\$124                  | (\$37)<br>(\$1)<br><b>\$340</b>                                    | (\$31)<br>(\$7)<br><b>\$316</b><br>\$354<br>\$149                  | (\$26)<br>(\$5)<br><b>\$324</b>                                    | (\$21)<br>(\$5)<br><b>\$279</b>                            | (\$17)<br>(\$4)<br><b>\$241</b>                            | (\$55)<br>(\$17)<br>\$8<br><b>\$192</b>                            | (\$58)<br>(\$19)<br>\$8<br><b>\$203</b>                     | (\$58)<br>(\$20)<br>\$7<br><b>\$280</b><br>\$406<br>\$178          | (\$67)<br>(\$19)<br>\$8<br><b>\$329</b><br>\$390<br>\$222          | (\$73)<br>(\$20)<br>\$9<br><b>\$344</b><br>\$395<br>\$239   | (\$75)<br>(\$17)<br>\$8<br><b>\$345</b><br>\$396<br>\$255   | (\$81)<br>(\$16)<br>\$6<br><b>\$363</b><br>\$404<br>\$267          |
| Less:  CCR EBITDA per Affiliated Company Credit Agreement, Net of Distributions Received Cash Payments for Legacy Employee Liabilities, Net of Non-Cash Expense Other Adjustments  Bank EBITDA  Consolidated First Lien Debt Senior Secured Second Lien Notes MEDCO Revenue Bonds   | -<br>(\$2)<br><b>\$1,041</b><br>\$25                                  | (\$37)<br>(\$3)<br><b>\$943</b><br>\$55<br>\$49<br>\$103                | (\$38)<br>(\$3)<br><b>\$765</b><br>\$102<br>\$99<br>\$103                | (\$37)<br>\$2<br><b>\$652</b><br>\$150<br>\$124<br>\$103         | (\$36)<br>\$1<br><b>\$537</b><br>\$204<br>\$124<br>\$103  | (\$37)<br>(\$0)<br><b>\$404</b><br>\$320<br>\$124<br>\$103         | (\$37)<br>(\$1)<br><b>\$340</b><br>\$329<br>\$149<br>\$103         | (\$31)<br>(\$7)<br><b>\$316</b><br>\$354<br>\$149<br>\$103         | (\$26)<br>(\$5)<br><b>\$324</b><br>\$369<br>\$152<br>\$103         | (\$21)<br>(\$5)<br><b>\$279</b><br>\$382                   | (\$17)<br>(\$4)<br><b>\$241</b><br>\$395                   | (\$55)<br>(\$17)<br>\$8<br><b>\$192</b><br>\$392                   | (\$58)<br>(\$19)<br>\$8<br><b>\$203</b><br>\$400            | (\$58)<br>(\$20)<br>\$7<br><b>\$280</b><br>\$406                   | (\$67)<br>(\$19)<br>\$8<br><b>\$329</b><br>\$390                   | (\$73)<br>(\$20)<br>\$9<br><b>\$344</b><br>\$395            | (\$75)<br>(\$17)<br>\$8<br><b>\$345</b><br>\$396            | (\$81)<br>(\$16)<br>\$6<br><b>\$363</b><br>\$404                   |
| Less:  CCR EBITDA per Affiliated Company Credit Agreement, Net of Distributions Received Cash Payments for Legacy Employee Liabilities, Net of Non-Cash Expense Other Adjustments  Bank EBITDA  Consolidated First Lien Debt Senior Secured Second Lien Notes MEDCO Revenue Bonds PEDFA Bonds   | (\$2)<br>\$1,041<br>\$25<br>\$24                                      | (\$37)<br>(\$3)<br><b>\$943</b><br>\$55<br>\$49<br>\$103<br>\$75        | (\$38)<br>(\$3)<br><b>\$765</b><br>\$102<br>\$99<br>\$103<br>\$75        | (\$37)<br>\$2<br><b>\$652</b><br>\$150<br>\$124<br>\$103<br>\$75 | (\$36)<br>\$1<br><b>\$537</b><br>\$204<br>\$124           | (\$37)<br>(\$0)<br><b>\$404</b><br>\$320<br>\$124                  | (\$37)<br>(\$1)<br><b>\$340</b><br>\$329<br>\$149                  | (\$31)<br>(\$7)<br><b>\$316</b><br>\$354<br>\$149                  | (\$26)<br>(\$5)<br><b>\$324</b><br>\$369<br>\$152                  | (\$21)<br>(\$5)<br><b>\$279</b><br>\$382<br>\$157          | (\$17)<br>(\$4)<br><b>\$241</b><br>\$395<br>\$167          | (\$55)<br>(\$17)<br>\$8<br><b>\$192</b><br>\$392<br>\$177          | (\$58)<br>(\$19)<br>\$8<br><b>\$203</b><br>\$400<br>\$178   | (\$58)<br>(\$20)<br>\$7<br><b>\$280</b><br>\$406<br>\$178          | (\$67)<br>(\$19)<br>\$8<br><b>\$329</b><br>\$390<br>\$222          | (\$73)<br>(\$20)<br>\$9<br><b>\$344</b><br>\$395<br>\$239   | (\$75)<br>(\$17)<br>\$8<br><b>\$345</b><br>\$396<br>\$255   | (\$81)<br>(\$16)<br>\$6<br><b>\$363</b><br>\$404<br>\$267          |
| Less:  CCR EBITDA per Affiliated Company Credit Agreement, Net of Distributions Received Cash Payments for Legacy Employee Liabilities, Net of Non-Cash Expense Other Adjustments  Bank EBITDA  Consolidated First Lien Debt Senior Secured Second Lien Notes MEDCO Revenue Bonds PEDFA Bonds Other Debt  | (\$2)<br><b>\$1,041</b><br><b>\$25</b><br><b>\$24</b><br><b>\$103</b> | (\$37)<br>(\$3)<br><b>\$943</b><br>\$55<br>\$49<br>\$103                | (\$38)<br>(\$3)<br><b>\$765</b><br>\$102<br>\$99<br>\$103                | (\$37)<br>\$2<br><b>\$652</b><br>\$150<br>\$124<br>\$103         | (\$36)<br>\$1<br><b>\$537</b><br>\$204<br>\$124<br>\$103  | (\$37)<br>(\$0)<br><b>\$404</b><br>\$320<br>\$124<br>\$103         | (\$37)<br>(\$1)<br><b>\$340</b><br>\$329<br>\$149<br>\$103         | (\$31)<br>(\$7)<br><b>\$316</b><br>\$354<br>\$149<br>\$103         | (\$26)<br>(\$5)<br><b>\$324</b><br>\$369<br>\$152<br>\$103         | (\$21)<br>(\$5)<br><b>\$279</b><br>\$382<br>\$157          | (\$17)<br>(\$4)<br><b>\$241</b><br>\$395<br>\$167          | (\$55)<br>(\$17)<br>\$8<br><b>\$192</b><br>\$392<br>\$177          | (\$58)<br>(\$19)<br>\$8<br><b>\$203</b><br>\$400<br>\$178   | (\$58)<br>(\$20)<br>\$7<br><b>\$280</b><br>\$406<br>\$178          | (\$67)<br>(\$19)<br>\$8<br><b>\$329</b><br>\$390<br>\$222          | (\$73)<br>(\$20)<br>\$9<br><b>\$344</b><br>\$395<br>\$239   | (\$75)<br>(\$17)<br>\$8<br><b>\$345</b><br>\$396<br>\$255   | (\$81)<br>(\$16)<br>\$6<br><b>\$363</b><br>\$404<br>\$267          |
| Less:  CCR EBITDA per Affiliated Company Credit Agreement, Net of Distributions Received Cash Payments for Legacy Employee Liabilities, Net of Non-Cash Expense Other Adjustments  Bank EBITDA  Consolidated First Lien Debt Senior Secured Second Lien Notes MEDCO Revenue Bonds PEDFA Bonds Other Debt Less: Cash/Cash Equivalents and Short- | \$20<br>\$1,041<br>\$25<br>\$24<br>\$103<br>\$75<br>\$1               | (\$37)<br>(\$3)<br><b>\$943</b><br>\$55<br>\$49<br>\$103<br>\$75<br>\$1 | (\$38)<br>(\$3)<br><b>\$765</b><br>\$102<br>\$99<br>\$103<br>\$75<br>\$1 | (\$37)<br>\$2<br><b>\$652</b><br>\$150<br>\$124<br>\$103<br>\$75 | (\$36)<br>\$1<br>\$537<br>\$204<br>\$124<br>\$103<br>\$75 | (\$37)<br>(\$0)<br><b>\$404</b><br>\$320<br>\$124<br>\$103         | (\$37)<br>(\$1)<br><b>\$340</b><br>\$329<br>\$149<br>\$103         | (\$31)<br>(\$7)<br><b>\$316</b><br>\$354<br>\$149<br>\$103         | (\$26)<br>(\$5)<br><b>\$324</b><br>\$369<br>\$152<br>\$103<br>\$75 | (\$21)<br>(\$5)<br><b>\$279</b><br>\$382<br>\$157          | (\$17)<br>(\$4)<br><b>\$241</b><br>\$395<br>\$167          | (\$55)<br>(\$17)<br>\$8<br><b>\$192</b><br>\$392<br>\$177          | (\$58)<br>(\$19)<br>\$8<br>\$203<br>\$400<br>\$178<br>\$103 | (\$58)<br>(\$20)<br>\$7<br><b>\$280</b><br>\$406<br>\$178<br>\$103 | (\$67)<br>(\$19)<br>\$8<br><b>\$329</b><br>\$390<br>\$222          | (\$73)<br>(\$20)<br>\$9<br>\$344<br>\$395<br>\$239<br>\$103 | (\$75)<br>(\$17)<br>\$8<br>\$345<br>\$396<br>\$255<br>\$103 | (\$81)<br>(\$16)<br>\$6<br><b>\$363</b><br>\$404<br>\$267<br>\$103 |
| Less:  CCR EBITDA per Affiliated Company Credit Agreement, Net of Distributions Received Cash Payments for Legacy Employee Liabilities, Net of Non-Cash Expense Other Adjustments  Bank EBITDA  Consolidated First Lien Debt Senior Secured Second Lien Notes MEDCO Revenue Bonds PEDFA Bonds Other Debt  | \$25<br>\$24<br>\$103<br>\$75   | (\$37)<br>(\$3)<br><b>\$943</b><br>\$55<br>\$49<br>\$103<br>\$75        | (\$38)<br>(\$3)<br><b>\$765</b><br>\$102<br>\$99<br>\$103<br>\$75        | (\$37)<br>\$2<br>\$652<br>\$150<br>\$124<br>\$103<br>\$75<br>\$1 | (\$36)<br>\$1<br><b>\$537</b><br>\$204<br>\$124<br>\$103  | (\$37)<br>(\$0)<br><b>\$404</b><br>\$320<br>\$124<br>\$103<br>\$75 | (\$37)<br>(\$1)<br><b>\$340</b><br>\$329<br>\$149<br>\$103<br>\$75 | (\$31)<br>(\$7)<br><b>\$316</b><br>\$354<br>\$149<br>\$103<br>\$75 | (\$26)<br>(\$5)<br><b>\$324</b><br>\$369<br>\$152<br>\$103         | (\$21)<br>(\$5)<br><b>\$279</b><br>\$382<br>\$157<br>\$103 | (\$17)<br>(\$4)<br><b>\$241</b><br>\$395<br>\$167<br>\$103 | (\$55)<br>(\$17)<br>\$8<br><b>\$192</b><br>\$392<br>\$177<br>\$103 | (\$58)<br>(\$19)<br>\$8<br><b>\$203</b><br>\$400<br>\$178   | (\$58)<br>(\$20)<br>\$7<br><b>\$280</b><br>\$406<br>\$178          | (\$67)<br>(\$19)<br>\$8<br><b>\$329</b><br>\$390<br>\$222<br>\$103 | (\$73)<br>(\$20)<br>\$9<br><b>\$344</b><br>\$395<br>\$239   | (\$75)<br>(\$17)<br>\$8<br><b>\$345</b><br>\$396<br>\$255   | (\$81)<br>(\$16)<br>\$6<br><b>\$363</b><br>\$404<br>\$267          |
| Less:  CCR EBITDA per Affiliated Company Credit Agreement, Net of Distributions Received Cash Payments for Legacy Employee Liabilities, Net of Non-Cash Expense Other Adjustments  Bank EBITDA  Consolidated First Lien Debt Senior Secured Second Lien Notes MEDCO Revenue Bonds PEDFA Bonds Other Debt Less: Cash/Cash Equivalents and Short- | \$20<br>\$1,041<br>\$25<br>\$24<br>\$103<br>\$75<br>\$1               | (\$37)<br>(\$3)<br><b>\$943</b><br>\$55<br>\$49<br>\$103<br>\$75<br>\$1 | (\$38)<br>(\$3)<br><b>\$765</b><br>\$102<br>\$99<br>\$103<br>\$75<br>\$1 | (\$37)<br>\$2<br>\$652<br>\$150<br>\$124<br>\$103<br>\$75<br>\$1 | (\$36)<br>\$1<br>\$537<br>\$204<br>\$124<br>\$103<br>\$75 | (\$37)<br>(\$0)<br><b>\$404</b><br>\$320<br>\$124<br>\$103<br>\$75 | (\$37)<br>(\$1)<br><b>\$340</b><br>\$329<br>\$149<br>\$103<br>\$75 | (\$31)<br>(\$7)<br><b>\$316</b><br>\$354<br>\$149<br>\$103<br>\$75 | (\$26)<br>(\$5)<br><b>\$324</b><br>\$369<br>\$152<br>\$103<br>\$75 | (\$21)<br>(\$5)<br><b>\$279</b><br>\$382<br>\$157<br>\$103 | (\$17)<br>(\$4)<br><b>\$241</b><br>\$395<br>\$167<br>\$103 | (\$55)<br>(\$17)<br>\$8<br><b>\$192</b><br>\$392<br>\$177<br>\$103 | (\$58)<br>(\$19)<br>\$8<br>\$203<br>\$400<br>\$178<br>\$103 | (\$58)<br>(\$20)<br>\$7<br><b>\$280</b><br>\$406<br>\$178<br>\$103 | (\$67)<br>(\$19)<br>\$8<br><b>\$329</b><br>\$390<br>\$222<br>\$103 | (\$73)<br>(\$20)<br>\$9<br>\$344<br>\$395<br>\$239<br>\$103 | (\$75)<br>(\$17)<br>\$8<br>\$345<br>\$396<br>\$255<br>\$103 | (\$81)<br>(\$16)<br>\$6<br><b>\$363</b><br>\$404<br>\$267<br>\$103 |



## Average Realized Coal Revenue per Ton Sold, Average Cash Margin per Ton Sold and Average Cash Cost of Coal Sold per Ton Reconciliations

| (\$MM except per ton data)                      | 2Q23    | 2Q22    |
|---|---------|---------|
| Total Coal Revenue (PAMC Segment)               | \$521   | \$519   |
| Less: Settlements of Commodity Derivatives      | -       | (\$74)  |
| Realized Coal Revenue                           | \$521   | \$445   |
| Operating and Other Costs                       | \$277   | \$244   |
| Less: Other Costs (Non-Production and non-PAMC) | (\$43)  | (\$30)  |
| Cash Cost of Coal Sold                          | \$234   | \$214   |
| Total Tons Sold (in millions)                   | 6.4     | 6.2     |
| Average Realized Coal Revenue per Ton Sold      | \$81.27 | \$72.18 |
| Less: Average Cash Cost of Coal Sold per Ton    | \$36.33 | \$34.81 |
| Average Cash Margin per Ton Sold                | \$44.94 | \$37.37 |

Some totals may not foot due to rounding.

| (\$MM except per ton data)  | 2Q23    | 2Q22    |
|---|---------|---------|
| Operating and Other Costs   | \$277   | \$244   |
| Less: Other Costs (Non-Production and non-PAMC)                   | (\$43)  | (\$30)  |
| Cash Cost of Coal Sold  | \$234   | \$214   |
| Add: Depreciation, Depletion and Amortization (PAMC Production)   | \$48    | \$47    |
| Cost of Coal Sold   | \$281   | \$261   |
| Total Tons Sold (in millions)                                     | 6.4     | 6.2     |
| Average Cost of Coal Sold per Ton                                 | \$43.88 | \$42.29 |
| Less: Depreciation, Depletion and Amortization Costs per Ton Sold | \$7.55  | \$7.48  |
| Average Cash Cost of Coal Sold per Ton                            | \$36.33 | \$34.81 |



## CONSOL Marine Terminal Adjusted EBITDA and CMT Operating Cash Costs Reconciliations

| CMT EBITDA Reconciliation                |        |        |
|--|--------|--------|
| (\$MM)                                   | 2Q23   | 2Q22   |
| Net Income                               | \$21.1 | \$12.4 |
| Plus:                                    |        |        |
| Interest Expense                         | \$1.5  | \$1.5  |
| Depreciation, Depletion and Amortization | \$1.2  | \$1.1  |
| EBITDA                                   | \$23.8 | \$15.0 |
| Plus:                                    |        |        |
| Stock-Based Compensation                 | \$0.1  | \$0.1  |
| Total Pre-tax Adjustments                | \$0.1  | \$0.1  |
| Adjusted EBITDA                          | \$23.9 | \$15.1 |

Some totals may not foot due to rounding.

| CMT Operating Cash Costs Reconciliation                     |           |           |
|---|-----------|-----------|
| (\$MM)  | 2Q23      | 2Q22      |
| Operating and Other Costs                                   | \$276.6   | \$244.2   |
| Less: Other Costs (Non-Throughput)                          | (\$268.5) | (\$237.5) |
| CMT Operating Costs   | \$8.1     | \$6.8     |
| Less: Depreciation, Depletion and Amortization (Throughput) | (\$1.1)   | (\$1.1)   |
| CMT Operating Cash Costs                                    | \$7.0     | \$5.7     |

